



# Corporate Presentation

We import and commercialize  
personal protection products.



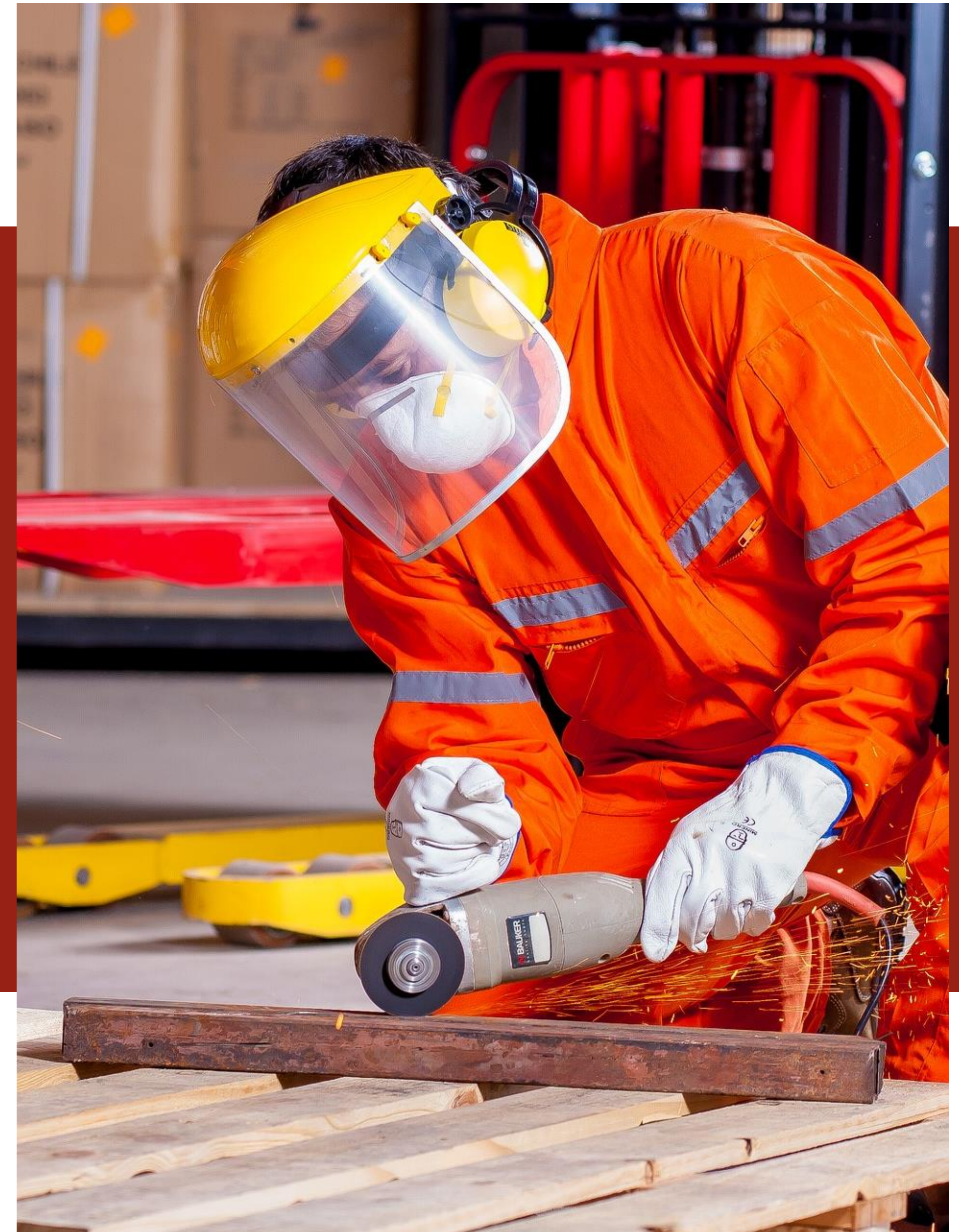


## ABOUT

# cóndor

We are a B2B company with a track record and experience in the corporate security market. We import and commercialize industrial workwear. We started our operations in 2012, providing quality and maximum security through our products, which cover the needs of personal protection in each company.

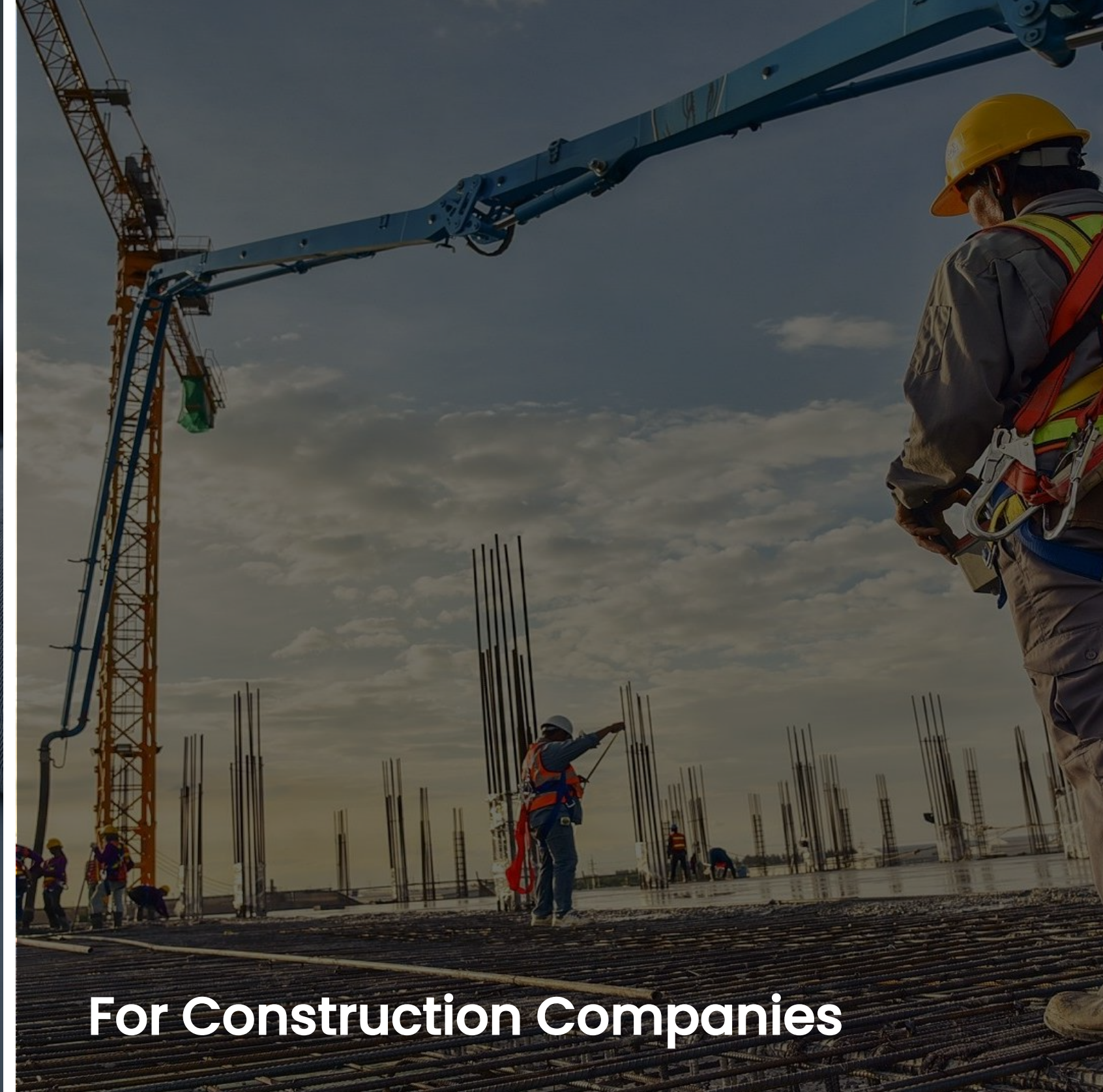
In our operational processes, we recycle leather materials to generate another product, in order to break the paradigm of the life cycle of leather products in Chilean mining.







For Companies



For Construction Companies



For Mining Companies

WE HAVE A

# Wide Level of Diversification

Our clients are mainly mining groups that allocate large resources for personal protection equipment (PPE) for direct or subcontracted workers who carry out activities on their sites. Thus, the market for these products is quite robust and mature. However, our far-reaching positioning in the industrial security market allows us to reach multiple clients and lines of business.





### **Glove P.0 Chrome Without Lining and Goatskin leather**

Leather glove, in full compliance with CALTEX I.S.P. CH. Made of 100% certified leather.



### **Full Kevlar Leather Welder Jacket**

Leather welding jacket as protection for welding work and high temperatures. It has a velcro adjustment.



### **Full Kevlar Leather Welder Pants**

Leather welding pants as protection for welding work and high temperatures. Chrome tanned leather material.

## INDUSTRIAL WORKWEAR

# Our Products

We are committed to the import and commercialization of different products associated with personal protection.

We started our operations with three-fold masks, and then, in 2020, we became direct importers of leather products in the industrial area, our main product being unlined, chrome-free leather gloves with our quality certificate CALTEX N°21in1843, mainly used for light and low risk work.





## We Seek Sustainability

The leather product is used by the worker, to be later discarded, in the best of cases, in a container for disposal, and is collected by the company responsible for the final discarding of the waste, disposing of it in a landfill.

Our mission in this line is to find an environmental response that allows the reuse of previously cleaned leather materials to generate another product (under study) and thus break the paradigm of the life cycle of leather products in Chilean mining.

# Material Recycling

Reuse of leather materials





READ MORE ABOUT

# Our Strategy

Today there are different tools for technology transfer. We are open to jointly analyzing what may be the best alternative for this, based on the urgent need to find a solution in the short-medium term that allows us to adapt it to our business model, granting sustainability to our marketing operations and improving the environmental quality of our mining ecosystem.



## Leather Sustainability

Even with various companies dedicated to the import and sale of leather products in mining in Chile, there is no sustainability edge associated with this market to date.



## Our Mission

We seek to reuse leather materials to create other products and increase the life cycle of leather products in Chilean mining.



## Strategic Alliance

Our objective is to associate with the University, generating the academy-private world bond that generates the instance of placement of technology developed jointly in the private market.

GET TO KNOW

# Our Organizational Values



## Excellence

We stand out for the excellent service we provide to our customers during our process of importing and commercializing our industrial clothing.



## Innovation

We are constantly innovating to ensure the best quality of personal protection garments and contribute to the sustainability of the environment through our recycling program.



## Integrity

We are willing to honor our commitments and take responsibility for our actions and decisions, in order to achieve maximum results with our clients.





CONTACT US

We will be happy to assist you

To contact us, use the following contact information:

- 📞 **Phone number:** +56 55 2767914
- ✉ **Email:** [contacto@chileminera.cl](mailto:contacto@chileminera.cl)
- 📍 **Address:** El Bosque Norte 0134, El Golf, Santiago de Chile

CÓNDOR IS PART OF

